



Communication and the Art of Persuasion

By Jim Rohn

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Communication and the Art of Persuasion By Jim Rohn

A must-listen resource for EVERYONE in sales and management. Learn to solve problems, the formula for success and failure and living well, how to have something good to say, how to take an interest in life and people, the four "ifs" that make life worthwhile, communication and how to say it well, and how to read your audience.

The man many consider to be America's foremost business philosopher has been sharing his success principles and strategies for more than 39 years, with more than 6,000 audiences and over four million people worldwide! He is the author of over 25 books, audio programs, and videos. Jim has been hailed over the years as one of the most influential thinkers of our time.

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